



IMPLEMENTATION MANAGEMENT

- **Transparent Sales Process**

Our clients' expected deliverables and requirements are shared throughout each step of the sales, evaluation, implementation and support processes.

- **Detailed Solution Analysis**

An in-depth initial analysis allows your sales team to conduct an evaluation of your current and future needs. Information gathered in this process serves as a guide to develop client expectations and the initial proposal. This information is shared throughout ECI during the implementation and support stages to ensure that everyone has a clear understanding of each client's unique requirements.

- **Project Managed Implementation**

Each element of the Empower implementation is managed during the transition process.

- User analysis establishes roles based on information access, reporting, security and training requirements.
- Process review aligns current company processes with Empower capabilities.
- We organize the initial capture and implementation of company and employee information with Third-Party Systems/Providers
- ECI examines existing systems and technology to ensure usability and stability of the Empower system.
- Weekly update meetings are conducted and progress is logged through a project plan.

- **Data Conversion Services**

Existing company data is integrated into the Empower system by ECI through data imports.

- **Client Specific Training**

- ECI provides training to company personnel based on the configuration of the client's solution.
- On-Site, Web conferencing and other methods are used to ensure that all users receive the right amount of training at the right time.

- **Parallel Processing**

ECI manages parallel runs and testing of payroll, file transfers, calculations and system customizations that take place before the go-live date to ensure a clean transition to Empower.

- **Formal Rollout**

Roll-Out involves the communication and marketing of ECI's solutions to all users within a company. We'll assist you with sample checks, instructions and other materials to gain an enthusiastic acceptance of the value-added changes in service.





IMPLEMENTATION MANAGEMENT PROCESS

Transparent Sales Process
- deliverables shared
throughout ECI -



Detailed
Solution Analysis



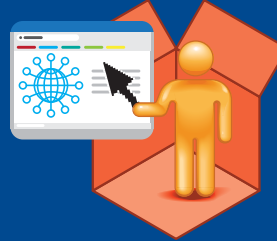
Project Managed
Implementation



Data Conversion
Services



Client Specific
Training



Parallel Processing



Formal Rollout

